



# **Economic Development Strategy**

Quarterly progress report

July - September 2021

### **Quarterly progress report**

## Economic Development Strategy EDS Pathway 1. Leadership

Action	Current quarter progress
1.1 - Confirm the role of the Economic Development Committee in guiding and driving the implementation of the Strategy	Economic Development Committee ceases to exist.
1.2 - Report annually to Council and community on the delivery of actions contained within the Strategy	Quarterly reporting to take place on the progress of the Economic Development Strategy: Pathways to Growth 2018-2023 from October 2019 onwards.
1.3 - Incorporate the priority actions into relevant plans and projects to ensure a whole-of-Council approach	Actions from the Economic Development Strategy: Pathways to Growth 2018-2023 continue to be incorporated into relevant projects and plans, including:  • The Town's Place Plans;  • The Town's economic development campaigns;  • The Town's business events and training, including the Vic Park Business Awards;  • The Town's investment presence- Invest Vic Park;  • The Town's interactions with external stakeholders, including those on the Burswood Peninsula and those from the Inner City Councils.
1.4 - Develop a Partnering Framework to identify and promote all opportunities for partnering with the Town and the conditions under which the Town would support a partnership	The Community Development team, in conjunction with other stakeholders in the organisation, are creating an Events Strategy. The Strategy will be a guiding document for the types of events we run and attempt to attract to the Town.

## **Economic Development Strategy EDS Pathway 2. Identity**

Action	Current quarter progress
2.1 - Support actions within the Tourism Western Australia,	An AFL campaign was delivered to celebrate the AFL Grand Final being played at Optus
Tourism Action Plan focusing on target audiences that have a high	Stadium. This is includes 'Vic Park, home of footy' signage along Albany Hwy and Shepperton
propensity to visit Western Australia and align with the	Road, as well as activations in the Town.
competitive strengths of the Town	
2.2 - Develop an understanding of the investment attraction and	Not progressed this quarter.
translate it to the high value precincts and sectors	

### **Economic Development Strategy EDS Pathway 3. Local to Global Connections**

Action	Current quarter progress
3.1 - Create a regional network and inventory of existing	Not progressed this quarter.
international expertise and relationships to help forge stronger	
commercial linkages outside the region and leverage new	
business, trade, clients and public and private investment	
3.2 - Ensure Western Australian Government Trade Commissioners	Not progressed this quarter.
have access to up-to-date information on the strengths and	
competitiveness of the Town's business and cultural strengths	
3.3 - Strengthen the Town's image as a smart and innovative place	An AFL campaign was delivered to celebrate the AFL Grand Final being played at Optus
through all relevant promotion and destination branding channels	Stadium. This is includes 'Vic Park, home of footy' signage along Albany Hwy and Shepperton
including Tourism Western Australia	Road, as well as activations in the Town.
3.4 - Host in conjunction with Austrade and Ausindustry a	Not progressed this quarter.
coordinated schedule of export readiness workshops and seminars	
to local companies looking to develop their international business	
awareness and awareness.	
3.5 - Undertake a preliminary review of the economic, cultural,	Not progressed this quarter.
civic benefits associated with international Sister City or	
partnering relationship	

## **Economic Development Strategy EDS Pathway 4. Smart Town - Digital Innovation**

Action

Current quarter progress

The Burswood Peninsula Alliance continue to meet monthly.
The Inner City working groups continue to meet to discuss relevant economic development

4.1 - Develop partnering frameworks that create opportunities for the Town and industry stakeholders to partner effectively and efficiently across a range of smart and innovative initiatives

4.2 - Seed the creation of a digitally connected innovation district in the Burswood Peninsula and Causeway Precinct to attract businesses and industries working in the digital economy and creative industries

entrepreneurial program.

Not progressed this quarter.

and destination marketing topics.

The South East Corridor Economic Development working group continues to work together on

red tape reduction initiatives, with the current project tackling procurement.

The Town is sponsoring two local residents or businesses to attend the Curtin Ignition

	The Localised platform grew its membership to 144 business listings, with businesses posting a range of articles and noticeboard posts.
4.3 - Enable strategic interaction with start-ups, entrepreneurs and	, ,
innovators to leverage and promote entrepreneurial thinking	entrepreneurial program.
within Council	The 2021/22 Business Grants program launched in the last week of September. The Economic
	Development grants category is designed to support initiatives developed by the local business
	community that will benefit the Town of Victoria Park local economy.
4.4 - Invite technology, research partners and start-ups to	Not progressed this quarter.
collaborate on prototypes, pilot and evaluate new technologies	
and urban infrastructure and services that address local, state and	
national level urban challenges and priorities	
	The Town is sponsoring two local residents or businesses to attend the Curtin Ignition
4.5 - Actively develop the regional innovation ecosystem's	entrepreneurial program.
capacity to nurture businesses, artists, creatives and innovators	The 2021/22 Business Grants program launched in the last week of September. The Economic
and generate economic growth in key industry sectors	Development grants category is designed to support initiatives developed by the local business
	community that will benefit the Town of Victoria Park local economy.
4.6 - Review and update relevant policy frameworks to support	Not progressed this quarter.
the adoption of innovative proposals and fast-track pilot	
technology deployments in tender and procurement processes	
4.7 - Prepare a Place Performance Measurement Manual to	Data continues to be circulated to the Business Advisory Group.
identify the key data that should be collected (including by new	
technologies) to improve decision making	

Economic Development Strategy
EDS Pathway 5. Creating an Enabling Business Environment

Action	Current quarter progress
5.1 - Ensure the Town's regulatory framework remains at the forefront of best practice in relation to other regions of Perth	The South East Corridor Economic Development working group continues to work together on red tape reduction initiatives, with the current project tackling procurement.  The Town is working with the Small Business Development Corporation, Dept of Racing, Gaming and Liquor and City of Canning on a red tape reduction trial project looking at a streamlined restaurant approvals process.
5.2 - Adopt a 'Priority Planning' program that facilitates developments which contribute significant value to the Town	Not progressed this quarter.

5.3 - Initiate an integrated place-based approach across the organisation to achieve outcomes for the Town's significant precincts	Work continues to be progressed on a number of projects across the organisation in a place focused way to deliver high quality outcomes in the Town's neighbourhoods.  Projects underway include (but are not limited too):  Burswood Station East Scheme Amendment, supporting Local Planning Policy and Public Realm Upgrades  Local Planning Strategy and Place Specific Planning Framework Updates  Transport Strategy and Parking Management Plan  Social Infrastructure Strategy
5.4 - Remove unnecessary regulatory barriers, simplify application processes and actively promote improvements to the local business community	The South East Corridor Economic Development working group continues to work together on red tape reduction initiatives, with the current project tackling procurement.  The Town is working with the Small Business Development Corporation, Dept of Racing, Gaming and Liquor and City of Canning on a red tape reduction trial project looking at a streamlined restaurant approvals process.  The 2021/22 Business Grants program launched in the last week of September. The Economic Development grants category is designed to support initiatives developed by the local business community that will benefit the Town of Victoria Park local economy.
5.5 - Engage with the Western Australian and Federal Government agencies to leverage grants and assistance and training programs	The Town continues to promote grants and training that are available to the Town's local business community.
5.6 - Support and build networks of information and ideas sharing between public sector, research organisations and the private sector	The business events and training calendar continues to promote upcoming training and events for local businesses, as does the Localised events calendar. Where appropriate, the Vic Park Biz News e-newsletter also promotes opportunities available to local businesses.  The Town is sponsoring two local residents or businesses to attend the Curtin Ignition entrepreneurial program.  The Business Advisory Group held its third meeting on 10 August 2021, and work continues on engaging them to provide strategic advice on key projects.
5.7 - Build the reputation of the Town as a great place for investment by identifying and promoting its business success stories	Not progressed this quarter.
5.8 - Develop an ongoing business engagement program for broader business consultations throughout the sector	The Localised platform grew its membership to 144 business listings, with businesses posting a range of articles and noticeboard posts.  The Business Advisory Group held its third meeting on 10 August 2021, and work continues on engaging them to provide strategic advice on key projects.

Action	Current quarter progress
6.1 - Lead the establishment of the Burswood Peninsula Steering Committee that will provide strategic impetus to planning and investment in the precinct areas including areas of mutual interest such as events, marketing, accessibility and the overall user experience	Steering Committee continues to meet quarterly.
6.2 - Progress a Terms of Reference for Burswood Peninsula Steering Committee	No progress this quarter.
6.3 - Prepare a Place Plan that identifies and prioritises the improvements required for the Peninsula to reach its potential. This includes, but is not limited to, short and long term ambitions, improving accessibility, profiling innovative technologies and improving the overall place experience	Completed
6.4 - Establish a leadership-based agreement with Curtin University targeting the development of a long term partnership that supports broader growth objectives of the Curtin City Centre and the managed growth of the Town community, in the context of place making, capacity building and strategic planning	Not progressed this quarter.
6.5 - Prepare a Place Plan that identifies and prioritises the improvements required for the Albany Highway Precincts to grow. This includes, but is not limited to, short and longterm ambitions, urban form, historic context, civic life and community, commercial activity, accessibility and movement	
6.6 - Prepare Place Plans for Lathlain, Carlisle, Welshpool and the Causeway Precinct that identifies and prioritises the improvements required for each precinct to grow. This includes, but is not limited to, short and long-term ambitions, urban form, historic context, civic life and community, commercial activity, accessibility and movement	

#### **Economic Development Strategy**

**EDS Pathway 7. High Value Sectors - Knowledge Industries and Biopharmaceuticals** 

Action	Current quarter progress
7.6 - Develop a place-based investment facilitation strategy for	Completed
each of the high-value sectors giving attention to the role of local	
government in providing a competitive environment, partnerships	
and measurable returns to the community	
7.7 - Plan for the location of knowledge-based industries including	Not progressed this quarter.
appropriate land use, and identifying a city competitive	
advantages and incentives framework, and a coordinated business	
attraction strategy	
7.8 - Coordinate a strategic approach to the development of knowledge and innovation industries in the town	As a part of the Inner City MoU, a number of local governments have entered into an agreement to undertake a study into Maker Spaces. The study will look into best practice examples around Australia, investigate local demand and needs and identify suitable locations.
7.9 - Make it easier for the Town to appropriately engage	Not progressed this quarter.
knowledge-based firms as suppliers via procurement innovation	
to cut down on red tape and advocate for other organisations to	
do the same	

#### **Economic Development Strategy**

**EDS Pathway 7. High Value Sectors - Retail and Hospitality** 

Action	Current quarter progress
7.10 - Work with Optus Stadium and Crown Perth to facilitate opportunities to leverage event patronage spend in the areas of activity throughout the Town	An AFL campaign was delivered to celebrate the AFL Grand Final being played at Optus Stadium. This is includes 'Vic Park, home of footy' signage along Albany Hwy and Shepperton Road, as well as activations in the Town. The Town also worked with a number of stakeholders, including Tourism WA and Optus Stadium to leverage the spend from the AFL Grand Final.
7.11 - Explore and promote programs, including workshops and webinars, to help businesses integrate technology into the retail and hospitality offering	The business events and training calendar continues to promote upcoming training and events for local businesses, as does the Localised platform. Where appropriate, the Vic Park Biz News e-newsletter also promotes opportunities available to local businesses.
7.12 - Collaborate with businesses to introduce Wi-Fi hotspots and identify opportunities to promote specific offers through digital avenues	The Localised platform grew its membership to 144 business listings, with businesses posting a range of articles and noticeboard posts.
7.13 - Promote business development programs (Ausindustry) and engagement with the Small Business Mentoring Service through the Small Business Development Corporation	The business events and training calendar continues to promote upcoming training and events for local businesses, as does the Localised platform. Where appropriate, the Vic Park Biz News e-newsletter also promotes opportunities available to local businesses.
7.14 - Support Town marketing campaigns and business initiatives to incorporate and promote the retail and hospitality offer across all precincts	An AFL campaign was delivered to celebrate the AFL Grand Final being played at Optus Stadium. This is includes 'Vic Park, home of footy' signage along Albany Hwy and Shepperton Road, as well as activations in the Town.

Action	Current quarter progress
7.15 - Through Tourism Western Australia, promote the Town in	An AFL campaign was delivered to celebrate the AFL Grand Final being played at Optus
key interstate and international markets as a place with a diverse range of authentic experiences including premium retail and hospitality offerings	Stadium. This is includes 'Vic Park, home of footy' signage along Albany Hwy and Shepperton Road, as well as activations in the Town.
7.16 - Explore new and further seasonal trading opportunities for start-up businesses, pop-ups and short-term operators, enabling	As a part of the Inner City MoU, a number of local governments have entered into an agreement to undertake a study into Maker Spaces. The study will look into best practice
the testing of business models and locations and assisting the sector to constantly evolve and provide unique experiences	examples around Australia, investigate local demand and needs and identify suitable locations.
7.17 - Identify opportunities to activate vacant spaces within precincts, and engage with leasing agents, property owners and	As a part of the Inner City MoU, a number of local governments have entered into an agreement to undertake a study into Maker Spaces. The study will look into best practice
innovative retail and hospitality start-up businesses to promote and activate these spacess	examples around Australia, investigate local demand and needs and identify suitable locations.
7.18 - Implement a Shopfront Improvement Grant Scheme	The 2021/22 Business Grants program launched in the last week of September. The Economic Development grants category is designed to support initiatives developed by the local business community that will benefit the Town of Victoria Park local economy.

Economic Development Strategy EDS Pathway 7. High Value Sectors - Tourism, sports, leisure and events

Action	Current quarter progress
7.1 - Promote and position the Town as Perth's and WA's sports and events capital	An AFL campaign was delivered to celebrate the AFL Grand Final being played at Optus Stadium. This is includes 'Vic Park, home of footy' signage along Albany Hwy and Shepperton Road, as well as activations in the Town.
7.2 - Investigate an events and tourism governance model with the aim of improving coordination across the stakeholders	The Inner Perth Marketing Collective continues to meet regularly, to discuss upcoming collaborative campaigns.
(particularly Tourism WA) with regards to marketing, visitor servicing and product development	The Operations Project Control Group as part of the Burswood Peninsula Alliance continues to meet monthly to discuss upcoming events and promotional opportunities.
7.3 - Prepare a business case framework that guides Council's approach to the selection, management and evaluation of tourism	The Community Development team, in conjunction with other stakeholders in the organisation, are creating an Events Strategy. The Strategy will be a guiding document for the types of events
and events through to 2023  7.4 - Taking into account the Tourism Western Australia, Tourism Action Plan, prepare a targeted destination marketing plan to	we run and attempt to attract to the Town.  Not progressed this quarter.
promote the Town to priority markets, including criteria to guide the assessment of priority or premium events	
7.5 - Profile a major events calendar as a key economic and visitation stimulator highlighting the broad events program to a state and national level	The Town continues to support community and civic events and celebrations.